

Chia-Hui Chen

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Institute of Economic Research
Kyoto University
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Employment

Associate Professor, Institute of Economic Research, Kyoto University, August 2019-
Assistant Professor, Institute of Economic Research, Kyoto University, September 2014-July 2019
Assistant Research Fellow, Institute of Economics, Academia Sinica, August 2009-August 2014
Visiting Research Scholar, Institute of Social and Economic Research, Osaka University,
October 2012-December 2012

Education

Ph.D., Economics, Massachusetts Institute of Technology, 2009
M.B.A., Finance, National Taiwan University, 2003
B.A., Finance, Information Management, National Taiwan University, 2001

Fields of Interest

Microeconomic Theory, Industrial Organization, Organizational Economics

Publications

- "Reputation Concerns in Risky Experimentation," with J. Ishida and W. Suen, *Journal of the European Economic Association*, forthcoming
- "A War of Attrition with Experimenting Players," with J. Ishida, *Journal of Industrial Economics*, forthcoming
- "Hierarchical Experimentation," with Junichiro Ishida, *Journal of Economic Theory*, 177: 365-404, 2018
- "Dynamic Performance Evaluation with Deadlines: The Role of Commitment," with Junichiro Ishida, *Journal of Industrial Economics*, 66(2): 377-422, 2018
- "Careerist Experts and Political Incorrectness," with Junichiro Ishida, *Journal of Economic Behavior and Organization*, 120: 1-18, 2015
- "Name Your Own Price at Priceline.com: Strategic Bidding and Lockout Periods," *Review of Economic Studies*, 79 (4): 1341-1369, 2012
- "Type Composition, Career Concerns, and Signaling Efforts," *Theory and Decision*, 73(3): 401-422, 2012

Working Papers

- "Signaling under Double-Crossing Preferences," with Junichiro Ishida and Wing Suen, ISER Discussion Paper No. 1103, September 2020
- "An Entry Game with Learning and Market Competition," with Junichiro Ishida and Arijit Mukherjee, ISER Discussion Paper No. 1043, October 2018
- "Rewarding Mediocrity? Optimal Regulation of R&D Markets with Reputation Concerns," with Junichiro Ishida, ISER Discussion Paper No. 994, March 2017
- "Auctions Versus Negotiations: The Role of Price Discrimination," with Junichiro Ishida, ISER Discussion Paper No. 873, May 2013
- "Seeking Harmony Amidst Diversity: Consensus Building with Network Externalities," with Junichiro Ishida, ISER Discussion Paper No. 826, December 2011
- "Screening with Resale: A Rationale for Selling in Bulk Packages," mimeo, September 2010

Honors and Awards

- Academia Sinica Research Award for Junior Research Investigators (a nation-wide scientific award given to scholars under the age of 42), June 2013
- MIT Presidential Fellowship, 2004

Referee for

- American Economic Review, Review of Economic Studies, RAND Journal of Economics, International Economic Review, Journal of Mathematical Economics, Journal of Economic Behavior & Organization, International Review of Economics and Finance, Economics Bulletin, Academia Economic Papers, Taiwan Economic Reviews, Economics of Education Review